

# PBI-Gordon

# GREEN DIVIDENDS

EARLY ORDER PROGRAM

EFFECTIVE DATES: SEPTEMBER 1, 2023 THROUGH DECEMBER 1, 2023

## BONUS REBATE

| REBATE LEVEL | MINIMUM REBATE | REBATE BONUS* |
|--------------|----------------|---------------|
| LEVEL I      | \$500 - \$999  | 15%           |
| LEVEL II     | \$1,000+       | 25%           |

\*Rebate bonus is calculated from the rebate amount. Example: If your rebate is \$750, your rebate bonus will be \$112.50 (\$750 x 15%). Added together, your total rebate will be \$862.50.

### PROGRAM DETAILS:

- Products must be purchased from an authorized PBI-Gordon distributor between September 1, 2023 and December 1, 2023.
- Eligible orders need to be placed by December 1, 2023 and invoiced by December 15, 2023.
- All transactions need to be reported by distributors by January 31, 2024.
- This program applies only to qualified end-user professionals in golf, lawn care, sports turf, schools, sod farms, and other turf management areas. Distributor sales to dealers do not qualify for this end-user rebate.
- Qualifications include:
  - Minimum quantity must be purchased within program parameters to be eligible.
  - End-user registration must be completed by December 15, 2023
  - A minimum rebate of \$200 must be earned by the participating end-user to qualify.
- Rebates will be paid by July 31, 2024.
- Program calculations will be completed at the sole discretion of PBI-Gordon. Orders invoiced and shipped to end-users are subject to verification.
- If variances occur, payment reconciliation may be necessary. All reconciliation requests must be submitted with supporting documentation no later than September 30, 2024.
- Pricing and payment terms for listed products are determined by the distributor.
- PBI-Gordon reserves the right to audit, modify, or terminate this program at any time.

### PARTICIPATION GUIDELINES:

- 1) **Returning participant? You will be automatically enrolled if you've registered online in previous PBI-Gordon EOP program years.**
- 2) **New this year? Complete the online form at [PBIGordonTurf.com/GreenDividendsEOP](https://PBIGordonTurf.com/GreenDividendsEOP)**
- 3) **Registration must be completed by December 15, 2023.**
- 4) **Not sure if you're enrolled or would like to verify your information? Complete the online form at [PBIGordonTurf.com/GreenDividendsEOP](https://PBIGordonTurf.com/GreenDividendsEOP)**
- 5) PBI-Gordon will not pay rebates on returned inventory. Orders invoiced and shipped to end-users are subject to verification.
- 6) End-user purchases for this program are reported through EDI through the distributor.
- 7) Preferred payment method may be selected and updated via the online form. Distributor credits will be issued as default.

# GREEN DIVIDENDS

EARLY ORDER PROGRAM

EFFECTIVE DATES: SEPTEMBER 1, 2023 THROUGH DECEMBER 1, 2023

CALCULATE YOUR REBATE

| PRODUCTS   |                 | MINIMUM NUMBER OF UNITS* | GREEN DIVIDENDS REBATE | UNITS | TOTAL REBATE   |
|--|-----------------|--------------------------|------------------------|-------|----------------|
| <b>FUNGICIDES</b>  |                 |                          |                        |       |                |
| Kabuto®<br>Fungicide SC                                    | 1 gal.          | 3 units                  | \$63.50/unit           | =     |                |
| Pedigree<br>Fungicide SC                                   | 2.5 gal.        | 2 units                  | \$85.50/unit           | =     |                |
| Segway®<br>Fungicide SC                                    | 39.2 fl.oz.     | 4 units                  | \$88.00/unit           | =     |                |
| Tekken®<br>Broad Spectrum Fungicide                        | 2.5 gal.        | 2 units                  | \$41.50/unit           | =     |                |
| Union®<br>Fungicide SC                                     | 2.5 gal.        | 2 units                  | \$119.50/unit          | =     |                |
| <b>HERBICIDES</b>  |                 |                          |                        |       |                |
| <b>NEW</b><br>Arkon™ <sup>^</sup><br>Herbicide Liquid      | 30 gal.         | 1 unit                   | \$564.00/unit          |       |                |
|  | 2.5 gal.        | 2 units                  | \$47.50/unit           | =     |                |
|  | 1 gal.          | 4 units                  | \$19.00/unit           |       |                |
| Avenue™ South<br>Broadleaf Herbicide for Turfgrass         | 30 gal.         | 1 unit                   | \$181.00/unit          |       |                |
|  | 2.5 gal.        | 2 units                  | \$11.50/unit           | =     |                |
|  | 1 gal.          | 4 units                  | \$3.50/unit            |       |                |
| Bensumec™ 4 LF<br>Pre-Emergent Grass & Weed Herbicide      | 2.5 gal.        | 2 units                  | \$29.00/unit           | =     |                |
| Katana®<br>Turf Herbicide                                  | 5 oz.           | 4 units                  | \$15.00/unit           | =     |                |
| Q4® Plus<br>Turf Herbicide for<br>Grassy & Broadleaf Weeds | 30 gal.         | 1 unit                   | \$275.00/unit          |       |                |
|  | 2.5 gal.        | 2 units                  | \$17.50/unit           | =     |                |
| SpeedZone® EW<br>Broadleaf Herbicide for Turf              | 275 gal. tote   | 1 unit                   | \$993.50/unit          |       |                |
|  | 30 gal.         | 1 unit                   | \$108.00/unit          | =     |                |
|  | 2.5 gal.        | 2 units                  | \$9.50/unit            |       |                |
| SpeedZone® Southern EW<br>Broadleaf Herbicide for Turf     | 30 gal.         | 1 unit                   | \$95.00/unit           |       |                |
|  | 2.5 gal.        | 2 units                  | \$7.50/unit            | =     |                |
|  | 1 gal.          | 4 units                  | \$3.00/unit            |       |                |
| Surge®<br>Broadleaf Herbicide for Turf                     | 275 gal. tote   | 1 unit                   | \$1,442.00/unit        |       |                |
|  | 30 gal.         | 1 unit                   | \$166.50/unit          | =     |                |
|  | 2.5 gal.        | 2 units                  | \$10.00/unit           |       |                |
| TZone™ SE<br>Broadleaf Herbicide for Tough Weeds           | 30 gal.         | 1 unit                   | \$194.00/unit          |       |                |
|  | 2.5 gal.        | 2 units                  | \$10.50/unit           | =     |                |
| Vexis®<br>Herbicide Granular                               | 15 lb. bag      | 12 units                 | \$6.00/unit            |       |                |
|  | 2lb. shaker can | 6 units                  | \$1.00/unit            | =     |                |
| <b>GROWTH REGULATOR</b>                                    |                 |                          |                        |       |                |
| Atrimmec®<br>Plant Growth Regulator                        | 1 gal.          | 2 units                  | \$44.00/unit           | =     |                |
| <b>INSECTICIDE</b>   |                 |                          |                        |       |                |
| Zylam® Liquid<br>Systemic Insecticide                      | 1 gal.          | 2 units                  | \$38.00/unit           |       |                |
|  | 1 qt.           | 4 units                  | \$10.00/unit           | =     |                |
|  |                 |                          |                        |       | <b>TOTAL =</b> |

\*Orders below each unit minimum will not qualify for the rebate for that specific package size only.  
<sup>^</sup>Pending state registrations.

  
TOTAL REBATE

## CALCULATE YOUR BONUS

| REBATE TOTALS | REBATE LEVEL |               | TOTAL REBATE | x | REBATE BONUS       |    | BONUS |
|---------------|--------------|---------------|--------------|---|--------------------|----|-------|
|               | LEVEL I      | \$500 - \$999 |              |   | 15%                | \$ |       |
|               | LEVEL II     | \$1,000+      |              |   | 25%                | \$ |       |
|               |              |               |              |   | <b>GRAND TOTAL</b> | \$ |       |

Planning tool available online at [PBIGordonTurf.com/GreenDividendsEOP](https://PBIGordonTurf.com/GreenDividendsEOP)

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